

# What Do We Learn From Schumpeterian Growth Theory?

Reading Aghion, Akcigit, & Howitt (2014)

Quang-Thanh Tran

September 16, 2025

# Overview

- 1 The baseline model
- 2 The Schumpeterian model with Competition intensity
- 3 The Schumpeterian model with Institution quality

# Core Schumpeterian Idea: Creative Destruction

## The Engine of Growth

Growth is generated by **innovations** that...

- award innovators **monopoly rents**.
- **replace old technologies** (Creative Destruction).
- exert **positive knowledge spillovers** on future innovators.

## What Makes It Distinct?

This framework can address questions other models cannot:

- The role of **competition** and **firm dynamics**.
- The notion of **appropriate institutions** for development.

# 1. Baseline Model

## Production

- Final Good (FG):  $Y_t = A_t y_t^\alpha$
- Intermediate Good (IG):  $y_t = l_t$
- FG takes prices  $p_t$  from IG as given and find optimal  $y_t^*$
- IG takes price of labor  $w_t$  as given and find optimal price  $p_t^* = w_t/\alpha$ .
- Innovation grants monopolistic profits

$$\pi_t = \left( \frac{1 - \alpha}{\alpha} \right) w_t y_t \quad (1.4)$$

- This profit drives innovation.

## Innovation

- $z$ : unit of labor spent on R&D
- Arrives at Poisson rate  $\lambda z$  ( $\lambda$ : prob. of choosing to innovate)
- If success, quality change  $A \rightarrow \gamma A$
- New innovator replaces the incumbent (Creative Destruction)
- Innovation decision

$$w_t = \lambda V_{k+1} \quad (R)$$

Value of innovation

$$\rho V_{k+1} = \pi_{t+1} - \lambda z V_{k+1} \quad (1.1)$$

# The Basic Model: Solving for BGP

Two key equations define the Balanced Growth Path (BGP):

- 1 **Labor Market Clearing:**  $L = y + z$
- 2 **Research Arbitrage:** A worker is indifferent between R&D and production.  
 $w_t = \lambda V_{k+1}$

The value of innovation is the discounted profit stream, adjusted for destruction risk:  $V_{k+1} = \frac{\pi_{k+1}}{\rho + \lambda z}$

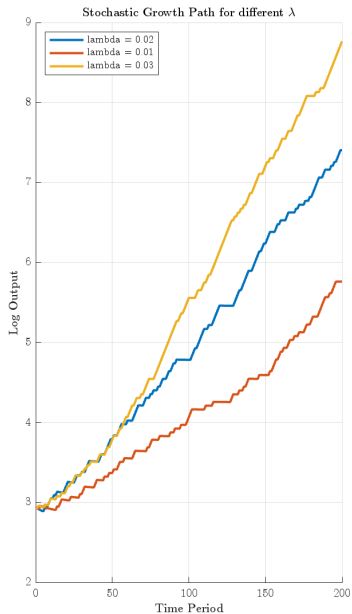
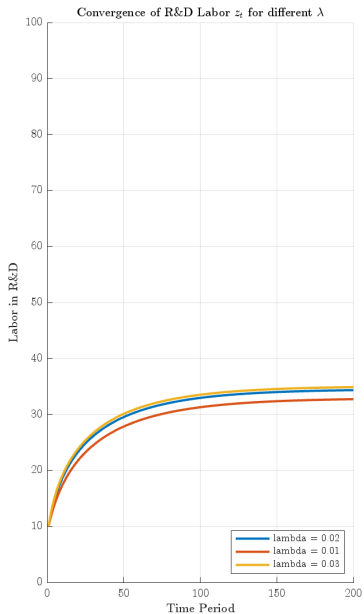
Combining these yields equilibrium R&D and growth:

$$z^* = \frac{\left(\frac{1-\alpha}{\alpha}\gamma\right) L - \rho/\lambda}{1 + \frac{1-\alpha}{\alpha}\gamma} \quad g^* = \lambda z^* \ln \gamma$$

## Prediction 0

**Turnover correlates with growth:** The rate of creative destruction  $\lambda z^*$  is positively correlated with the growth rate  $g^*$ .

# Simulation



## Empirical Evidence:

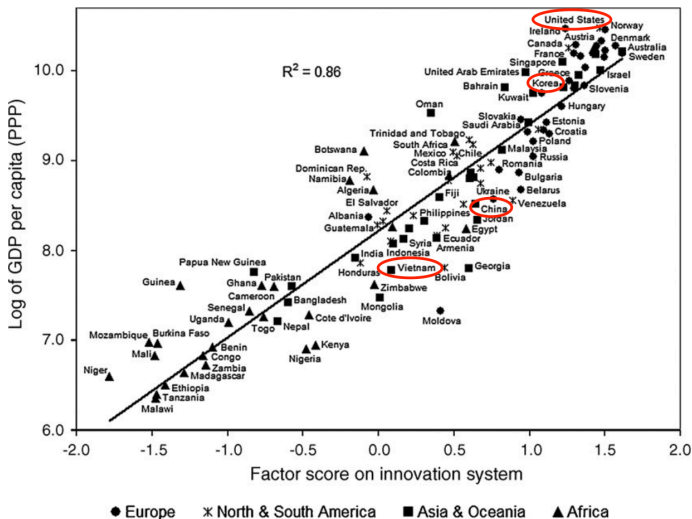


Figure: Innovation and Growth (Fagerberg and Sroolec, 2008).

## 2. Competition: Step-by-Step Innovation

### Production

- Final Good (FG):  $Y_t = \int_0^1 \ln y_{jt} dj$
- Each sector  $j$  has 2 firms  $i = A, B$
- Each firm takes the wage rate as given, using only labor to produce

$$y_{it} = A_{it} l_{it}$$

Technology:

$$A_i = \gamma^{-m} A_{leader}$$

- $m = 0$  (leveled): 2 firms are **neck-and-neck** (N&N)
- $m = 1$  (unleveled): The **laggard** is 1 step behind the **leader**.  
Tech level is  $k$ -step

$$A_i = \gamma^{k_i}$$

Unit cost

$$c_i = w \gamma^{-k_i}$$

### Innovation

- $z_0$ : R&D intensity of N&N firms
- $z_{-1}$ : R&D intensity of laggard
- $z_1$ : RD intensity of the leader  
maximum lag is 1, so  $z_1 = 0$ .  
Leader cannot be more than 1 step ahead.
- R&D cost is universal  
 $\psi(z) = z^2/2$ .
- Laggard can move one step ahead to catch up with prob.  $h$  just by copying the leader so their innovation rate is  $z + h$  for the same cost.

# Equilibrium

## Unleveled sectors

- Leader's unit cost is  $c$
- Monopolistic profit

$$p_1 y_1 - c y_1 = \left(1 - \frac{c}{p_1}\right) Y = \pi_1 Y$$

Higher  $p_1$  leads to higher  $\pi_1$  but  $p_1 \leq \gamma c$  since leader cannot sell at a price higher than laggard's cost.

- Profit at  $p_1 = \gamma c$

$$\pi_1 = 1 - 1/\gamma$$

Laggard will be priced out and earn zero profit

$$\pi_{-1} = 0$$

## Leveled sectors

- If there is no collusion, the equilibrium price falls under competitiveness

$$p = c$$

which implies zero profit.

- If 2 firms collude, they act like a leader and set  $p = \gamma c$  and share the profit  $\pi_1/2$ .
- The intensity of competition can be parameterized by  $\Delta \in [1/2, 1]$

$$\pi_0 = (1 - \Delta)\pi_1$$

- Higher  $\Delta$ , more comp., less collusion, lower profits for non-innovators.

# Steady-state solutions

- Value of **N&N** firms  $m = 0$

$$\rho V_0 = \max_{z_0} [\pi_0 + z_0(V_1 - V_0) + \bar{z}_0(V_{-1} - V_0) - \omega z_0^2/2]$$

LHS:  $\rho V_0$  (opportunity cost of the investment). Also impatience: ( $\beta = e^{-\rho}$ )

RHS: profit flow  $\pi_0$ , plus the expected capital gain from innovating  $z_0(V_1 - V_0)$ , plus the expected capital loss if the rival innovates and becomes a leader, minus the R&D cost  $\omega z_0^2/2$  (with  $\omega = w/Y$  as normalized steady-state wage rate).

- Value of laggard ( $m = -1$ )

$$\rho V_{-1} = \max_{z_{-1}} [\pi_{-1} + (z_{-1} + h)(V_0 - V_{-1}) - \omega z_{-1}^2/2]$$

RHS: profit flow  $\pi_{-1} = 0$ , plus the expected capital gain from catching up  $(z_{-1} + h)(V_0 - V_{-1})$  minus the R&D cost  $\omega z_{-1}^2/2$ .

- Value of leader ( $m = 1$ )

$$\rho V_1 = \pi_1 + (z_{-1} + h)(V_0 - V_1)$$

RHS: the profit flow  $\pi_1$  plus the expected capital loss from being caught up. The leader does not invest in R&D so  $z_1 = 0$ .

# The Escape-Competition vs. Schumpeterian Effect

FOC for neck-and-neck and laggard

$$\omega z_0 = V_1 - V_0$$

$$\omega z_{-1} = V_0 - V_{-1}$$

Simplification:  $\omega = 1$ . Plugging in, and solve for  $z_0$  and  $z_{-1}$

$$z_0 = -(\rho + h) + \sqrt{(\rho + h)^2 + 2\Delta\pi_1},$$

$$z_{t-1} = -(\rho + z_0 + h) + \sqrt{(\rho + z_0 + h)^2 + 2(1 - \Delta)\pi_1 + z_0^2}$$

- **Effects on neck-and-neck:**  $z_0$  is increasing in  $\Delta$ . Higher competition reduces  $\pi_0$ , increasing the incremental profit from innovating  $(\pi_1 - \pi_0) = \Delta\pi_1$ , which incentivizes neck-and-neck firms to innovate more to escape competition.
- **Effects on laggards:**  $z_1$  is ambiguous on  $\Delta$ . There is a Schumpeterian effect where higher competition intensity  $\Delta$  reduces the profit  $\pi_0$ , which the laggard will get if they catch up. This is an innovation discouraging effect. If laggards are impatient (high  $\rho$ ), the Schumpeterian effect dominates.

## Steady state

- $\mu_1$ : fraction of unleveled sectors
- $\mu_0$ : fraction of leveled sectors

On aggregate, each period

- outflow of unleveled:  $(z_{-1} + h)\mu_1$  (catching up)
- inflow into unleveled:  $2z_0\mu_0 = 2z_0(1 - \mu_1)$  (both firms innovate to escape)

In the steady state,  $\mu_1$  and  $\mu_0$  are constants

$$(z_{-1} + h)\mu_1 = 2z_0(1 - \mu_1)$$

Solving for  $\mu_1$  yields  $\mu_1 = \frac{2z_0}{z_{-1} + h + 2z_0}$ . The agg. flow of innovations in all sectors is

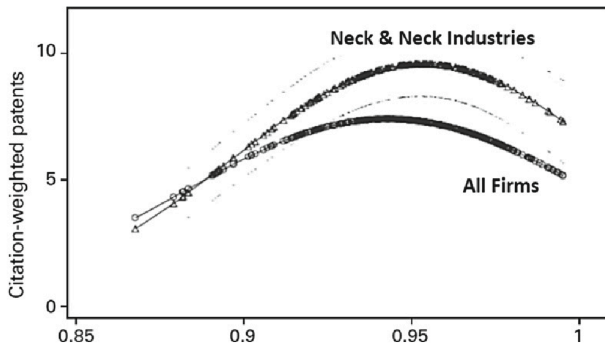
$$x = \underbrace{(z_{-1} + h)\mu_1}_{\text{laggard catching up}} + \underbrace{2z_0(1 - \mu_1)}_{\text{neck-and-neck firms innovate}}$$

## The Inverted-U Relationship

- **Low Competition:** Economy is mostly Leveled. Strong escape-competition effect  $\Rightarrow x$  increases with  $\Delta$ .
- **High Competition:** Economy is mostly Unleveled. Schumpeterian effect may dominate  $\Rightarrow x$  decreases with  $\Delta$ .

## Prediction 1

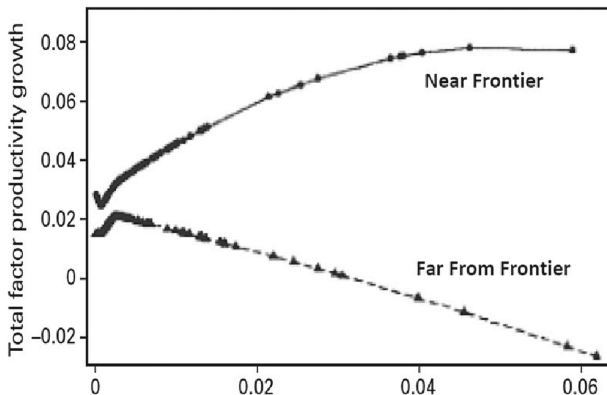
The relationship between product market competition and innovation is **inverted-U-shaped**. The average technology gap within a sector increases with competition.



**Figure:** Aghion et al. (2005) use a panel dataset on UK firms spanning 17 two-digit SIC industries between 1973 and 1994 to test this.

## Prediction 2

More intense competition enhances innovation in “frontier” firms but may discourage it in “non-frontier” firms.



**Figure:** Aghion et al. (2009) use a panel of more than 5000 incumbent lines of businesses in UK firms in 180 four-digit SIC industries over the time period 1987–1993 to test this hypothesis.

## Model 3: Institution

Growth-enhancing institutions depend on a country's proximity to the frontier

- World tech  $\bar{A}$  grows exogenously

$$\bar{A}_t = \gamma \bar{A}_{t-1}$$

Home country's average productivity is  $A_t$ .

- Proximity to the frontier

$$a_t = A_t / \bar{A}_t$$

Denote:

- $\mu_n$  fraction of innovating sectors
- $\mu_m$  fraction of imitating sectors

Then, growth in discrete time is

$$A_{t+1} - A_t = \underbrace{\mu_n(\gamma - 1)A_t}_{\text{innovation}} + \underbrace{\mu_m(\bar{A}_t - A_t)}_{\text{imitation}}$$

Dividing both sides by  $A_t$

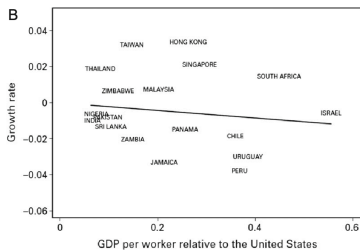
$$g_t = \frac{A_{t+1} - A_t}{A_t} = \mu_n(\gamma - 1) + \mu_m \left( \frac{1}{a_t} - 1 \right)$$

## Prediction

The closer to the frontier an economy is, that is, the closer to one the proximity variable at is, the more is growth driven by innovation-enhancing rather than imitation-enhancing policies or institutions.



(a) High barriers to entry



(b) Low barriers to entry

**Figure:** Entry costs (barrier to entry) is measured by the number of days to create a new firm in the various countries, relative to the median.

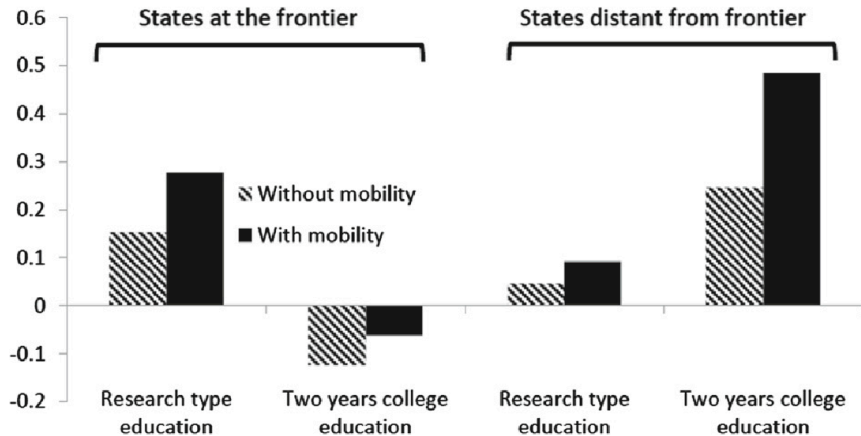


Figure: Cross-US-states panel data. Mobility indicates workers' mobility across US states.

The more frontier a country or region is, the more its growth relies on frontier innovation. Research-type education is always more growth-enhancing in states that are more frontier, whereas a bigger emphasis on 2-year colleges is more growth-enhancing in US states that are farther below the productivity frontier.

# Basic Structure

- Discrete time model with periods  $t = 0, 1, 2, \dots$
- All agents and firms live for one period
- Final good produced using continuum of intermediate inputs
- Each intermediate sector has one incumbent and one potential entrant

# Production Structure

**Final Good Production:**

$$\ln Y_t = \int_0^1 \ln y_{jt} dj$$

**Intermediate Good Production:**

$$y_{jt} = A_{jt} l_{jt}$$

**Competitive Fringe:** Can produce with technology  $A_{jt}/\gamma$   
**Resulting Profit Flow:**

$$\pi_{jt} = \pi Y_t \quad \text{where} \quad \pi \equiv \frac{\gamma - 1}{\gamma}$$

# Labor Market Equilibrium

- Labor demand per intermediate firm:  $l_{jt} = \frac{Y_t}{\gamma w_t} \equiv l$
- Total labor supply = 1 (used only for production)
- Labor market clearing:  $l = 1 \Rightarrow w_t = \frac{Y_t}{\gamma}$
- Final output:  $Y_t = A_t$  where  $\ln A_t \equiv \int_0^1 \ln A_{jt} dj$

# Technology and Frontier

- World technology frontier:  $\bar{A}_t = \gamma \bar{A}_{t-1}$
- Sector types at beginning of period  $t$ :
  - Advanced:  $A_{jt}^b = \bar{A}_{t-1}$
  - Backward:  $A_{jt}^b = \bar{A}_{t-2}$
- Spillovers come from Imitation: Backward sectors automatically jump to  $\bar{A}_{t-1}$  when frontier advances.

# Innovation Process

- Only potential entrants innovate
- Innovation increases productivity:  $A_{jt} = \gamma A_{jt}^b$
- Innovation technology: Spending  $A_t \lambda z_{jt}^2 / 2$  yields success probability  $z_{jt}$
- Timing:
  - 1 Period starts with productivity  $A_{jt}^b$
  - 2 Entrant invests in R&D
  - 3 If successful, produces with  $A_{jt} = \gamma A_{jt}^b$
  - 4 Otherwise, incumbent produces with  $A_{jt} = A_{jt}^b$

# Democracy and Entry

- Democracy level:  $\beta \in [0, 1]$  as **freedom to enter**.
- Probability that successful innovation leads to actual entry with probability  $\beta$  and is blocked with prob.  $1 - \beta$ <sup>1</sup>
- Probability of unblocked entry:  $\beta z_j$

## Measurement of democracy

- Captures freedom from expropriation, lobbying, and entry barriers
- Democracy is measured using the Polity 4 indicator, which itself is constructed from combining constraints on the executive; the openness and competitiveness of executive recruitment; and the competitiveness of political participation.

---

<sup>1</sup>a bit ad-hoc

# Entrant's Optimization Problem

The potential entrant in sector  $j$  chooses  $z_{jt}$  to maximize:

$$\max_{z_{jt}} \left\{ z_{jt} \beta \pi Y_t - A_t \lambda \frac{z_{jt}^2}{2} \right\}$$

- Expected benefit:  $z_{jt} \beta \pi Y_t$
- R&D cost:  $A_t \lambda \frac{z_{jt}^2}{2}$
- Note:  $Y_t = A_t$  in equilibrium

FOC:

$$z_{jt} = \frac{\beta \pi}{\lambda} \equiv \bar{z}$$

- innovation intensity increases with democracy  $\beta$  and profit potential  $\pi$

# Growth Rate Derivation

Let  $\mu$  be the fraction of advanced sectors at beginning of period  $t$ .

- Beginning-of-period average productivity:

$$A_{t-1} = \mu \bar{A}_{t-1} + (1 - \mu) \bar{A}_{t-2}$$

- End-of-period average productivity:

$$A_t = \mu [\beta \bar{z} \gamma \bar{A}_{t-1} + (1 - \beta \bar{z}) \bar{A}_{t-1}] + (1 - \mu) \bar{A}_{t-1}$$

The growth rate is:

$$g_t = \frac{A_t - A_{t-1}}{A_{t-1}}$$

After substitution and simplification:

$$g_t = \gamma \frac{\mu \beta \bar{z} (\gamma - 1) + 1}{\mu (\gamma - 1) + 1} - 1 > 0$$

# Effect of Democracy on Growth

$$\frac{\partial g_t}{\partial \beta} = \left( \bar{z} + \frac{\partial \bar{z}}{\partial \beta} \beta \right) \frac{\gamma \mu (\gamma - 1)}{\mu (\gamma - 1) + 1} > 0$$

- Democracy always enhances growth ( $\frac{\partial g_t}{\partial \beta} > 0$ )
- Effect is stronger when  $\mu$  is larger (more frontier sectors):

$$\frac{\partial^2 g_t}{\partial \beta \partial \mu} = \left( \bar{z} + \frac{\partial \bar{z}}{\partial \beta} \beta \right) \frac{(\gamma - 1) \gamma}{[\mu (\gamma - 1) + 1]^2} > 0$$

Democratization allows for more turnover which in turn encourages outsiders to innovate and replace the incumbents.

# Empirical Evidence

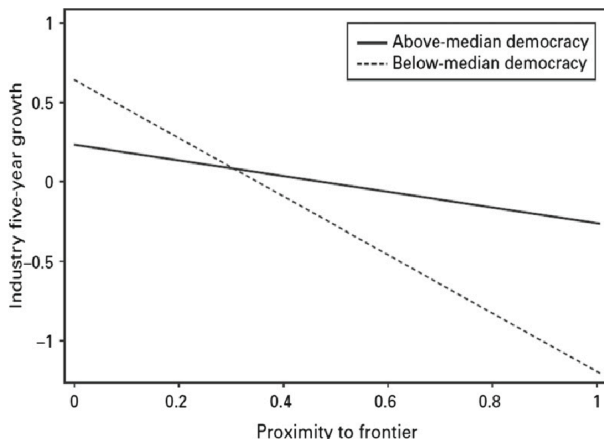


Figure: Data from Aghion et al. (2007)

Growth is higher in more democratic countries when they are close to the technological frontier, but not when they are far below the frontier.

# Simulation

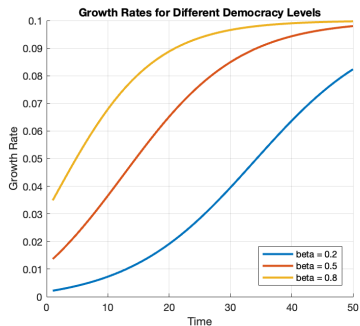
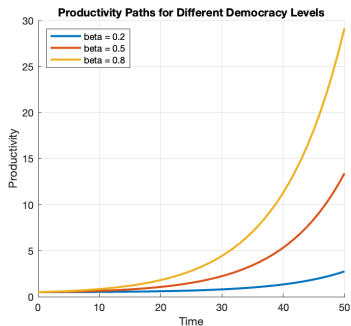


Figure: Simulations for different values of  $\beta$

# Reference List

- Aghion, P., Bloom, N., Blundell, R., Griffith, R., & Howitt, P. (2005). Competition and innovation: An inverted-U relationship. *Quarterly Journal of Economics*, 120(2), 701–728.
- Aghion, P., Blundell, R., Griffith, R., Howitt, P., & Prantl, S. (2009). The effects of entry on incumbent innovation and productivity. *Review of Economics and Statistics*, 91(1), 20–32.
- Aghion, P., Akcigit, U., & Howitt, P. (2014). What do we learn from Schumpeterian growth theory? In P. Aghion & S. N. Durlauf (Eds.), *Handbook of Economic Growth* (Vol. 2, pp. 515–563). Elsevier.
- Aghion, P., Alesina, A., & Trebbi, F. (2007). Democracy, technology and growth. In E. Helpman (Ed.), *Institutions and Economic Performance*. Cambridge University Press.
- Fagerberg, J., & Srholec, M. (2008). National innovation systems, capabilities and economic development. *Research Policy*, 37(9), 1417–1435.